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Trying Cases To Win: Anatomy of a Trial First Edition by Herbert J. Stern, Esq. (Author), Professor Stephen A. Saltzburg (Author) ISBN-13: 978-0735506091

Trying Cases To Win: Anatomy of a Trial: Stern, Esq ...

Anatomy of a Trial. Volume V, Trying Cases to Win. Description (3900 characters maximum): Originally published: New York: Aspen Publishers, 1999. Reprinted 2013 by The Lawbook Exchange, Ltd. xviii, 584 pp. The trial process is the sum of its parts-opening argument, direct and cross examination, and summation.

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trying cases to win vol 1 voir dire and opening argument Aug 25, 2020 Posted By Barbara Cartland Ltd TEXT ID b5630224 Online PDF Ebook Epub Library while it is easy to understand the emotional impact that a death may have on a surviving relative who has lost a loved one evidence of that raw emotional loss may not be

Trying Cases To Win Vol 1 Voir Dire And Opening Argument ...

Trying Cases To Win Vol 2 Direct Examination PAGE #1 : Trying Cases To Win Vol 2 Direct Examination By Barbara Cartland - a direct examination is where an attorney conducts an examination of their own witnesses to bring out the facts of the case an effective direct examination should isolate exactly what

Herbert J. Stern, nationally recognized trial lawyer and accomplished teacher of trial techniques, will show you how to win cases, with case-proven strategies and techniques. In Trying Cases to Win, Stern elaborates on the techniques he's made famous in his seminars and videos, As he shares his methods and strategies for trying cases to win. This complete five-volume set includes: Trying Cases to Win: Voir Dire and Opening Argument Trying Cases to Win: Direct Examination Trying Cases to Win: Cross Examination Trying Cases to Win: Summation Trying Cases to Win: Anatomy of a Trial (co-authored with Professor Stephen A. Saltzburg)

This complete five-volume set includes: --Voir Dire and Opening Argument --Direct Examination --Cross Examination --Summation --Anatomy of a Trial (co-authored with Professor Stephen A. Saltzburg). The trial process is the sum of its parts: opening argument, direct and cross examination, and summation. In Trying Cases to Win, nationally known trial lawyer Herbert J. Stern provides an overall blueprint for conduct in the courtroom as he guides the reader through each of these segments. Rather than a collection of anecdotal war stories from various trials, Stern outlines the nuts and bolts of the right-and wrong-approach, processes and strategies for every component needed for trial success. Each volume is also available separately. Herbert J. Stern is a highly regarded trial lawyer and accomplished teacher of trial techniques. A partner and founding member in the New Jersey law firm of Stern & Kilcullen, Stern is a former Federal Judge, having served as United States district judge for the District of New Jersey from 1974 to 1987. He established his reputation as an advocate while serving as a trial

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attorney with the Organized Crime and Racketeering Section of the United States Department of Justice from 1965 to 1969 and as United States attorney for the District of New Jersey from 1970 to 1974 when he won a national reputation for unprecedented convictions of numerous public officials. He was founder and Co-Director of the Advocacy Institute at the University of Virginia School of Law from 1980 to the present. He was Special Counsel for Hon. Lawrence Walsh, Independent Counsel, Iran-Contra Prosecution, 1988. Judge Stern was the subject of the book, *Tiger in the Court* (Chicago: Playboy Press, 1973). He is the author of *Judgment in Berlin* (New York: Universe Books, 1984) which was made into a major motion picture with Sean Penn, and Martin Sheen playing Judge Stern; and, most recently, *Diary of a DA: The True Story of the Prosecutor Who Took On the Mob, Fought Corruption, and Won* (New York: Skyhorse Publishing, 2012). ..". a crowning achievement in a career devoted to helping all lawyers, from beginners to veterans, become more knowledgeable in the art of advocacy." -- Arthur J. Greenbaum, Cowan, Liebowitz & Latman, PC, New York, NY

Anatomy of a Trial brings the principles of the acclaimed Trying Cases to Win series into action. You'll find line-by-line critique of the opening arguments, direct and cross-examinations of witnesses, rulings, final motions, closing arguments and the verdict from an actual trial. The detailed analysis, from the viewpoints of the attorney and the jury, demonstrates good and had advocacy in every stage of the trial. You'll learn what worked -- and why. And just as important, you'll see what did not work -- and what better strategies would have been.

1. Introduction; 2. Rule I: Personal Advocacy; 3. Rule II: One Central Theme; 4. Rule II: Make the Case Bigger than its Facts; 5. The Four Laws: Primacy, Recency, Frequency and Vividness; 6. Opening Argument-Not Opening Statement; 7. Problems to Confront in Openings; 8. The Form of the Opening; 9. Final Considerations for Opening; 10. Edward Bennett Williams Opens; 11. Openings in Nonjury Trials; 12. Applications of the Principles to a Case; 13. The Colonial Pipeline Case; 14. Jury Voir Dire; 15. Voir Dire in Two Actual Cases; 16. Conclusion, Appendix A: United States v. Weber-Opening for the Government; Appendix B: United States v. Weber-Opening for the Defense; Index.

Anatomy of a Trial examines the key phases of jury trials (voir dire, opening statements, direct and cross-examination, and closing arguments) in the context of two particular cases, one criminal and the other civil. The criminal case involves highly complex subjects and law, and examines simplification and storytelling for the jury. The civil case illustrates the credibility of witnesses, and also showcases the critical importance of experts in trials of a technical nature.

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